Deal support



Capability gap analysis

We help you define and identify the gap(s) that our clients are seeking to address through potential M&A activity.

- Market size
- Functionality
- Technology
- Strategy
- Resources
- Expertise
- Competitors
- New markets

Target identification

In today's highly saturated market, it can be hard to identify suitable external resources to work with. To determine the most compatible company, we provide

expert advice on:

- Target requirements
- Competitor analysis
- Detailed analysis of potential targets
- Synergy assessments
- SWOT analysis
- Integration feasibility
- Assessment



Vendor landscape

Chartis can provide rapid assessments of potential vendors in a given sector, industry, function, process or technology. This will allow you to quickly assess the feasibility of potential M&A activity.



Deep dive analysis

For qualified target(s), we conduct deep dive analysis of the fundamentals of the business, its strategy, performance and potential.

- Functional analysis
- Technical analysis
- Business strategy
- High level performance assessment
- Potential efficiencies on acquisition
- Concerns



Upfront due diligence and investigatory services

We act as an external view of the potential target based upon client-defined criteria. Our analysis typically covers:

- Functional and technical suitability
- Target strategy assessment
- Market potential
- Cultural fit
- Key threats



Non-core asset identification

We assist you in identifying these non-core pieces and plan for divestiture.

