**Deal support**

**Capability gap analysis**
We help you define and identify the gap(s) that our clients are seeking to address through potential M&A activity.
- Market size
- Functionality
- Technology
- Strategy
- Resources
- Expertise
- Competitors
- New markets

**Target identification**
In today’s highly saturated market, it can be hard to identify suitable external resources to work with. To determine the most compatible company, we provide expert advice on:
- Target requirements
- Competitor analysis
- Detailed analysis of potential targets
- Synergy assessments
- SWOT analysis
- Integration feasibility
- Assessment

**Vendor landscape**
*Chartis* can provide rapid assessments of potential vendors in a given sector, industry, function, process or technology. This will allow you to quickly assess the feasibility of potential M&A activity.

**Upfront due diligence and investigatory services**
We act as an external view of the potential target based upon client-defined criteria. Our analysis typically covers:
- Functional and technical suitability
- Target strategy assessment
- Market potential
- Cultural fit
- Key threats

**Deep dive analysis**
For qualified target(s), we conduct deep dive analysis of the fundamentals of the business, its strategy, performance and potential.
- Functional analysis
- Technical analysis
- Business strategy
- High level performance assessment
- Potential efficiencies on acquisition
- Concerns

**Non-core asset identification**
We assist you in identifying these non-core pieces and plan for divestiture.